



ANNUAL REPORT 2021



CALVERT HOSPICE

MISSION

Enriching the quality of the lives we touch with expert and compassionate care



VISION

Calvert Hospice is dedicated to being an innovative, proactive, and vital partner in our healthcare community. We anticipate needs, help families focus on what matters most, and embrace those experiencing loss. We envision a future in which our compassionate expertise for complex illnesses and end-of-life care is not only an option, but the natural choice.



Calvert Hospice

238 Merrimac Court
PO Box 838
Prince Frederick, MD 20678
Phone: (410) 535-0892
Fax: (410) 535-5677
calverthospice.org



Shoppe for Hospice

92 Central Square Drive
Prince Frederick, MD 20678
Phone: (443) 432-3561
calverthospice.org/shoppe-for-hospice



Palliative Medicine of Southern Maryland

238 Merrimac Court
PO Box 838
Prince Frederick, MD 20678
Phone: (410) 535-0412
calverthospice.org/palliative-medicine-of-southern-maryland

A Message from the Executive Director and President of the Board of Directors



Sarah Simmons, Executive Director

Just when we thought that 2021 might bring a respite from the whirlwind that was 2020, we learned that it, too, would be a year of much uncertainty. We continued to navigate the continuing pandemic while adding the additional challenge of a transition in Executive Directors. Yet through it all, our team continued to show how resilient and mission-driven they truly are.



Gregory Kernan, BOD President

Our hospice clinical team cared for 338 patients in 2021, with an additional 1,367 bereavement contacts made. While we faced an ongoing healthcare staffing shortage, our volunteers stepped up in a big way – providing more than 4,000 hours of support to our team in the form of Board service, patient visits, administrative assistance, and more.

Palliative Medicine of Southern Maryland continued to grow, with a physician and two nurse practitioners providing consults at CalvertHealth Medical Center, local nursing homes, community clinics, as well as via telehealth. And our bereavement program flourished, providing memorial services, individual counseling, support groups, and in-school groups for grieving children in our community.

We were proud to represent our community on the national stage as Calvert Hospice was the first agency in the country to successfully complete the National Hospice and Palliative Care Organization (NHPCO)'s Quality Connections program. Completion of this program demonstrates the high-quality, patient-centered care that our team provides every day and is a testament to the work of every member of our team. In addition, we renewed our commitment to supporting the veterans in our community by maintaining our We Honor Veterans Level 5 status – the highest level of recognition for veterans' services that NHPCO provides.

Reflecting on the successes of 2021 is a wonderful reminder of how well our team navigated a myriad of trials to continue to provide the best possible care to members of our community facing life-limiting illnesses. But it is also important to look forward – to the challenges and opportunities that lie ahead. As the year came to a close, our Board of Directors were engaged in strategic planning conversations that would provide a roadmap for the future of Calvert Hospice. The world of healthcare looks very different for an independent non-profit than it did even a few years ago. Competition for recruitment and retention of skilled staff, rising prices of patient care supplies, and the looming possibility of encroachment by for-profit hospice agencies were all points of discussion. In early 2022, Calvert Hospice signed a Letter of Intent with Hospice of the Chesapeake. The Letter of Intent provides a roadmap toward our acquisition by Hospice of the Chesapeake, following a conditional discovery period and fully executed agreement. We are very optimistic about the new opportunities that will be available to our patients, families, and team as a result of this partnership. Hospice of the Chesapeake is a like-minded, non-profit organization with roots, culture, and a mission very similar to ours. Through this acquisition, we will be able to focus our collective strength on ensuring that the residents of Calvert County continue to receive only the highest-quality care. We are incredibly grateful to our employees, volunteers, and community for supporting us during 2021, and look forward to the new opportunities that 2022 will bring!

Sarah Simmons, Executive Director
Gregory Kernan, President, Board of Directors

2021 Board of Directors

Gregory Kernan
President

Stephen Oberg
Vice President

Kathy McAdams
Secretary

Dr. John Weigel
Treasurer

Dr. Stephen Peters
Past President

Susan Coumans

J. Matthew Gambrill

Torben Huge-Jensen

Jan Kleponis

Peggy McKelly

Karen Sharpe

Richard Wilder

Dee Dee Williams

Eric Zabiegalski



338

Patients received hospice care

13

Salute ceremonies provided
for veteran patients

76

Volunteers visited with patients,
helped in our office,
and worked at The Shoppe

4,257

Hours served by volunteers

1,367

Bereavement contacts made

Service Areas

Hospice Care

Patients are cared for wherever they call home, including skilled nursing facilities, assisted living, and private residences. Each patient has access to a physician, nurse, social worker, chaplain, home health aide, and volunteer. Care is patient and family centered; we are here to help in any way we can. Each patient's care is tailored to suit their individual needs and preferences.

Palliative Care

Palliative care is specialized medical care that provides symptom management for people with serious illnesses. The palliative care team focuses on quality of life and patient-centered goals including patients' spiritual and cultural preferences. Patients can receive help with making decisions regarding health care and options for treatment. Palliative care consultations are currently offered in the hospital, local nursing homes, and CIMG.

Bereavement Services

The Calvert Hospice bereavement team offers grief support to hospice families and to community members who are grieving a loss. Support options include: drop-in grief support groups, specialized grief support groups, individual counseling, memorial services, and children's programs. Support for children includes specialized groups in local schools, Camp Phoenix, and other support groups.

Shoppe for Hospice

The Shoppe for Hospice is an upscale secondhand boutique that offers a selection of men's and women's clothing, shoes, accessories, jewelry, and more. Proceeds from The Shoppe support Calvert Hospice. The Shoppe accepts donations during regular business hours. The Shoppe is open and following safety precautions to ensure that customers enjoy their shopping experience!

Community Education & Outreach

Calvert Hospice is committed to spreading the word about hospice all through Calvert County. Staff are available to attend group meetings and offer presentations in-person or virtually. Topics can include a variety of end-of-life topics. Calvert Hospice offers education to the community related to important end-of-life topics. Recorded seminars are now available on the Calvert Hospice website for viewing any time.

Fundraising

Each year, Calvert Hospice raises funds through fundraising events and third-party fundraisers hosted by people and businesses throughout the community. Donors also choose to support our mission through monetary donations, in-kind donations, memorial gifts, and planned giving. Donors also have the opportunity to double the impact of their gift through Double the Donation software.



Fundraising

**MORE
THAN
\$18,000**

Raised in Mother's Day & Father's Day Mobile Markets

85

**MORE
THAN 30**

Donors each donated a total of \$1,000 or more to support Calvert Hospice patients and families

Donors supported our #GivingTuesday fundraiser

**MORE
THAN
\$89,000**

Raised at the Shoppe for Hospice, our upscale secondhand boutique

**MORE
THAN
\$87,000**

Raised through 3rd party fundraising events

Donor Recognition

\$1,000 - \$2,500

Nicholas Adams, Jr.
American Eagle Electric Co, LLC
Jason & Tracy Atherton
Dana Auld
Joseph H. Bozick
C & R Ward, LLC
Christi Calvert
Calvert Elks Lodge #2620
CalvertHealth Medical Center
Calvert Internal Medical Group, PA
Charities Aid Foundation of America
Christ Church Parish
Steve & Maricarol Cloak, Jr.
Comcast Business
Linda & Thomas Conroy
Brian & Debbie Davis
Frederick & Carol Donovan, II
Catherine Doran-Neal
East Coast Drifters
Amie M. English
Amanda Ewen
Mark Redfern Frazer
Freedom Hearing Center LLC
John M. Gott, Sr.
Cynthia Graham
Greenwave Maryland
Michael R. Hall
Alvin & Laura Hatcher
Nancy F. Heizer
Michael Henshaw
Michele Intihar
J. Calvin Wood, Jr., Inc.
Regina Johnson
Judith Jones
Carolyn Keefe
Rosemary Keffler
Gregory Kernan
Joseph & Jan Kleponis
John & Mary Kraft
Ann Lancaster
Spearman Lancaster
Lee Funeral Homes
Brian Crow McDaniel
Karen J. McDonaugh
Kevin & Carol McHale
Scott & June Mellinger
Juann Montez
James Mount
Richard & Heather Muldoon
Jerre S. Musser
Nicolletti's Pizza, Inc.

Daniel & Ann Marie Patke
Margaret H. Phipps
Pickett Law
David & M. Jan Pitcher
PM Clothing & Merchandise, LLC
Pratt & Whitney
RE/MAX One
Kenneth J. Reynolds
Gail Siegel
SMECO
Solomons Island Yacht Club, Inc.
Roger & Sally Stobbart
Dr. Rose Susel
The Calverton School
Joe & Marilyn Tiralla
Town of Chesapeake Beach
St. Clair Tweedie
Jack & Carolyn Upton
Dr. John Weigel
Scott & Marnie Wheeley
Richard Wilder
W. Paul & Jo Ellen Youngblud, III

\$2,501- \$4,999

America's Charities
Kenneth C. Byrd
Kimberly Canada
Harold & Bonnie Denton
Duane & Carol Engle
Exelon Foundation C/O
CyberGrants
Exelon Generation - Calvert
Cliffs Nuclear Power Plant
Fidelity Charitable
Kelly Generator & Equipment,
Inc.
Michael & Denice Lee
Peggy McKelly
Carrie Polk
Saint Nicholas Lutheran Church
Michael & Karen Sharpe
The Gott Company
Laura Watkins

\$5,000+

Ada & Albert Wibel Foundation
Gunter & Ginny Arndt
Asbury Communities
BHE GT & S
Daniel L. Boesz
Chris Bowen Memorial Ride/
Poker Run
Calvert County Government
John Daniels, III
Alfonso Demeo
Ruth Dixon
DoltForRoper Catfish
Tournament
Dominion Cove Point LNG, LP
Floor Systems, Inc.
Matt & Carmen Gambrill
Lisa Garner
Todd & Shirley Ireland
M & T Charitable Foundation
Patty & Edward Mehosky
PNC Financial Services Group
David Raley
Sneade's Ace Home Center, Inc.
Tax Depot, LLC
The Re-Use Barn Project, Inc.
United Way of Calvert County
White Rose Alumni Assn., Inc.

"From what we get, we can make a living; what we give, however, makes a life."

- Winston Churchill

Giving to Calvert Hospice

There are many different ways you can give to Calvert Hospice!
Click the graphics below to learn more.



Make a donation - you can donate online, by check, or cash!



Engage with our social media posts - like, share, and comment



Attend or sponsor a fundraising event



Host a fundraiser in person or on social media



Donate prizes for fundraising auctions or raffles



Become a volunteer

You can double the impact of your donations to Calvert Hospice! Click on the graphic below and use the Double the Donation tool to see if your employer matches gifts.

DOUBLE YOUR DONATION



WILL YOUR COMPANY
MATCH YOUR DONATION?

FIND OUT INSTANTLY! 

Donor Impact



68 bidders raised more than \$18,000 in our Mother's Day & Father's Day Mobile Markets



Donations helped us pay for medications, medical supplies, and equipment for patients



Donors contributed more than \$6,600 on GivingTuesday to support bereavement programs



Thanks to the generosity of donors, we were able to implement multi-factor authentication to upgrade our cyber security protections

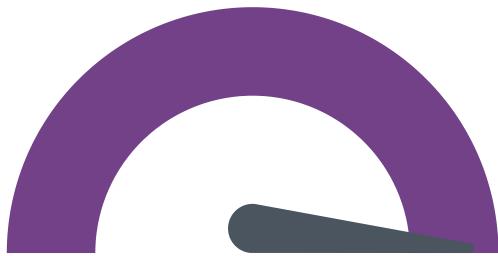


Donors contributed more than \$145,000 to spring and year-end appeal mailing campaigns



Individual donors contributed more than \$279,000 to support Calvert Hospice patients and families

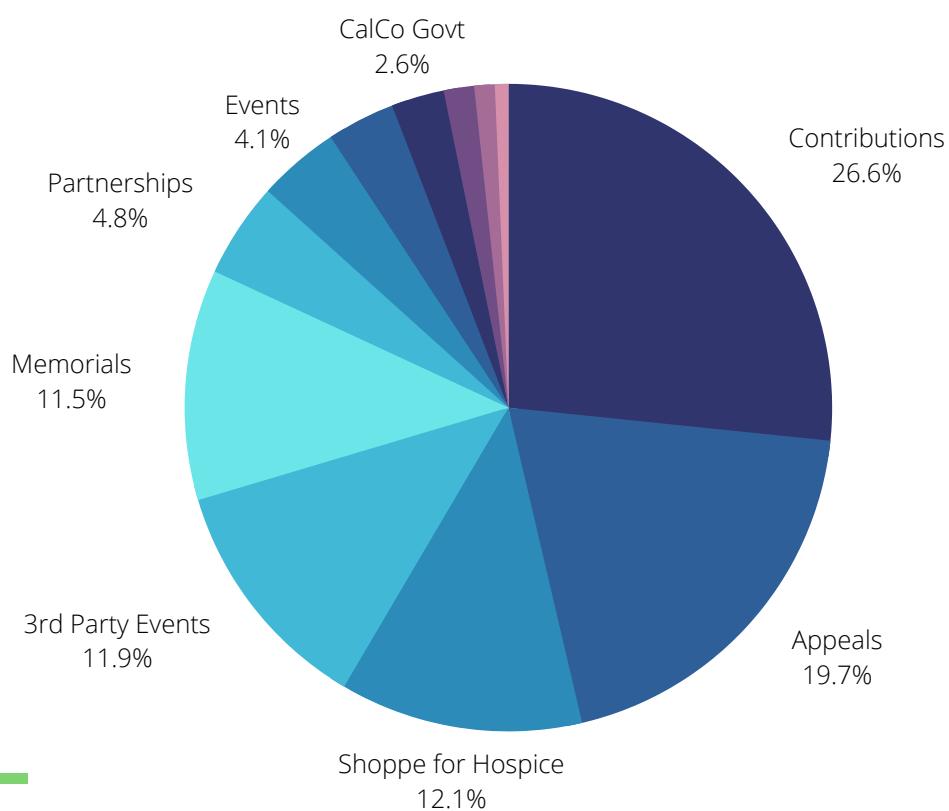
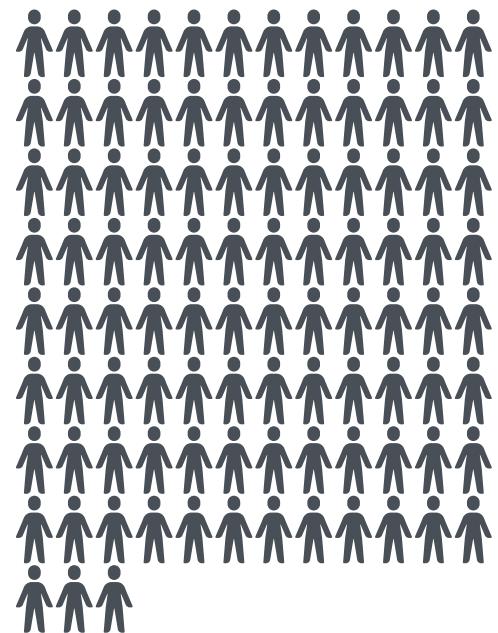
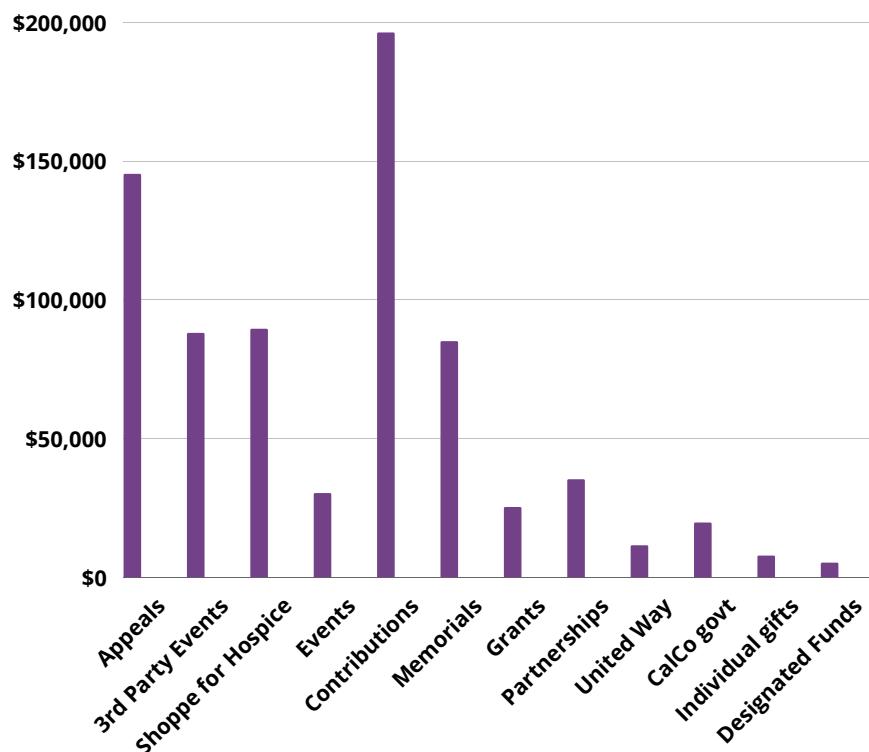
Pre-Audit Financials



\$2,672,637 net patient revenue



\$735,857 development revenue



Affiliations and Partnerships

Click on the logos to learn more about each organization!



Hospice & Palliative Care Network
OF MARYLAND



HOSPICE ALLIANCE



ALLIANCE Kids



2021 Hospice Partnerships



Follow Calvert Hospice on social media!

